

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000000449
Foster Motors Inc
PO Box 499
Middlebury VT 05753
USA

Contract ID 0000000000000000000020370		Page 1 of 23
Contract Dates 08/09/2011 to 08/09/2015		Origin CPS
Description: CPS - MODEL YR VEHICLES -DODGE		Contract Maximum \$9,999,999.99
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #:

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
1	212	AUTOMOBILE - FULL SIZE SEDAN REAR WHEEL DRIVE, FOUR DOOR, SEDAN WITH SEATING FOR FIVE. DETAILED SPECIFICATION (C-1.1).	EA	27,104.00000	0.00	0.00

1. TYPE: Full size automobiles, rear wheel drive. Four door sedan with seating for five.
2. WHEELBASE: Minimum 4.6"
3. ENGINE: Gas, 3.6L V6
4. TRANSMISSION: Minimum - Automatic, 6 speed with overdrive
5. RADIATOR: Heavy Duty Option
- ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
6. DRIVE TRAIN: 2 Wheel - Rear
7. BRAKES : 4 Wheel Antilock - with front and rear disc brakes
8. AIR CONDITIONING: Manual
9. COLD CLIMATE PACKAGE: Engine Block Heater and Rear Window Defroster
10. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
11. LIGHTS: Daytime Running
12. POWER: Door Locks; Driver Seat; Mirrors and Windows
13. POWER STEERING
14. REMOTE KEYLESS ENTRY
15. SAFETY FEATURES: Driver Side Air Bags
16. SEATS: Cloth-60/40 split or bucket with fully adjustable backrest and lumbar support
17. SPARE TIRE: Compact
18. SPEED CONTROL
19. STEREO: AM/FM Radio w/ Compact Disc Player
20. TILT STEERING
21. FLOOR MATS (4) RUBBER
22. MUD FLAPS (4) INSTALLED
23. FRONT LICENSE PLATE BRACKET INSTALLED
24. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: CHRYSLER

MODEL: 300

MODEL #LXCH48 NEW MODEL

MODEL YEAR: 2014

BASE PRICE: \$27,104.00

PERCENTAGE OFF MSRP OPTIONS: 9%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 9%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$60/HOUR

COMBINED EPA-MPG 21 BASED ON 2011 MODEL

EXCEPTIONS: V6 W/292HP

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000000449
Foster Motors Inc
PO Box 499
Middlebury VT 05753
USA

Contract ID 0000000000000000000020370		Page 2 of 23
Contract Dates 08/09/2011 to 08/09/2015		Origin CPS
Description: CPS - MODEL YR VEHICLES -DODGE		Contract Maximum \$9,999,999.99
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #:

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
2		AUTOMOBILE - FULL SIZE SEDAN REAR WHEEL DRIVE, FOUR DOOR, SEDAN WITH SEATING FOR FIVE. DETAILED SPECIFICATION (C-1.1).	EA	23,260.00000	0.00	0.00

1. TYPE: Full size automobiles, rear wheel drive. Four door sedan with seating for five.
2. WHEELBASE: Minimum 4.6"
3. ENGINE: Gas, 3.6L V6
4. TRANSMISSION: Minimum - Automatic, 5 speed with overdrive
5. RADIATOR: Heavy Duty Option
- ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
6. DRIVE TRAIN: 2 Wheel - Rear
7. BRAKES : 4 Wheel Antilock - with front and rear disc brakes
8. AIR CONDITIONING: Manual
9. COLD CLIMATE PACKAGE: Engine Block Heater and Rear Window Defroster
10. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
11. LIGHTS: Daytime Running
12. POWER: Door Locks; Driver Seat; Mirrors and Windows
13. POWER STEERING
14. REMOTE KEYLESS ENTRY
15. SAFETY FEATURES: Driver Side Air Bags
16. SEATS: Cloth-60/40 split or bucket with fully adjustable backrest and lumbar support
17. SPARE TIRE: Compact
18. SPEED CONTROL
19. STEREO: AM/FM Radio w/ Compact Disc Player
20. TILT STEERING
21. FLOOR MATS (4) RUBBER
22. MUD FLAPS (4) INSTALLED
23. FRONT LICENSE PLATE BRACKET INSTALLED
24. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: DODGE

MODEL: CHARGER

MODEL #LDDM48

MODEL YEAR: 2014

BASE PRICE: \$22,260.00

PERCENTAGE OFF MSRP OPTIONS: 9%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 9%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$60/HOUR

COMBINED EPA - MPG 21 BASED ON 2011

EXCEPTIONS: V6 W/292 HP, NO ADJ. LUMBAR

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000000449
Foster Motors Inc
PO Box 499
Middlebury VT 05753
USA

Contract ID 0000000000000000000020370		Page 3 of 23
Contract Dates 08/09/2011 to 08/09/2015		Origin CPS
Description: CPS - MODEL YR VEHICLES -DODGE		Contract Maximum \$9,999,999.99
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #:

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
3	214	AUTOMOBILE, MID SIZE, FRONT WHEEL DRIVE FOUR DOOR STATION WAGON WITH SEATING FOR FIVE. DETAILED SPECIFICATION (C-2.2)	EA	20,867.00000	0.00	0.00

1. TYPE: Mid size automobiles, front wheel drive. Four door station wagon with seating for five.
 2. WHEELBASE: Minimum 107.5"
 3. ENGINE: Gas, 3.6L V6 24V VVT
 4. TRANSMISSION: 6 Speed Automatic
 5. RADIATOR: Heavy Duty Option
 6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
 7. DRIVE TRAIN: 2 Wheel - Front
 8. ELECTRICAL
 - BATTERY: Minimum - 500 CCA
 - ALTERNATOR: 95 AMP
 9. AIR CONDITIONING: Manual
 10. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
 11. LIGHTS: Daytime Running
 12. SAFETY FEATURES: Driver Side Air Bags
 13. STEREO: AM/FM Radio
 14. SEATS: Cloth, - Front, 60/40 Split Bench Seat or Bucket & with fully adjustable backrest and lumbar support
 15. TILT STEERING AND SPEED CONTROL
 16. COLD CLIMATE PACKAGE: Engine Block Heater and Rear Window Defroster
 17. POWER WINDOWS
 18. POWER DOOR LOCKS
 19. REAR WINDOW DEFROSTER
 20. FLOOR MATS (4) RUBBER
 21. MUD FLAPS (4) INSTALLED
 22. FRONT LICENSE PLATE BRACKET INSTALLED
 23. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper
 - ADDITIONAL STANDARD EQUIPMENT FOR THE STATION WAGON
 24. REAR WINDOW WASHER/WIPER
- MANUFACTURER: DODGE
- MODEL: JOURNEY SXT
- MODEL #JCDE49
- MODEL YEAR: 2014
- BASE PRICE: \$20,867.00
- PERCENTAGE OFF MSRP OPTIONS: 9%
- AND
- PERCENTAGE OFF AFTERMARKET OPTIONS: 9%
- LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$60/HOUR
- COMBINED EPA - MPG 20
- EXCEPTION: NO ADJ LUMBAR

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000000449
Foster Motors Inc
PO Box 499
Middlebury VT 05753
USA

Contract ID 0000000000000000000020370		Page 4 of 23
Contract Dates 08/09/2011 to 08/09/2015		Origin CPS
Description: CPS - MODEL YR VEHICLES -DODGE		Contract Maximum \$9,999,999.99
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #:

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
4	215	AUTOMOBILE COMPACT-MID-SIZE SEDAN, FRONT WHEEL DRIVE, FOUR DOOR SEDAN WITH SEATING FOR FIVE. DETAILED SPECIFICATION (C-3)	EA	16,814.00000	0.00	0.00

1. TYPE: Compact-Mid Size automobiles, front wheel drive. Four door sedan with seating for five.
2. WHEELBASE: Minimum 106"
3. ENGINE: Gas, 2.4L 14 PZEV 16V DUAL VVT
4. TRANSMISSION: 4 Speed Automatic VLP
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. DRIVE TRAIN: 2 Wheel - Front
8. ELECTRICAL
 - BATTERY: Minimum - 500 CCA
 - ALTERNATOR: 95 AMP
9. AIR CONDITIONING: Manual
10. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
11. COLD CLIMATE PACKAGE: Engine Block Heater and Rear Window Defroster
12. SEATS: Cloth, Front, 60/40 Split Bench Seat or Bucket - with fully adjustable backrest and lumbar support
13. LIGHTS: Daytime Running
14. SAFETY FEATURES: Driver Side Air Bags
15. STEREO: AM/FM Radio
16. TILT STEERING AND SPEED CONTROL
17. FLOOR MATS (4) RUBBER
18. MUD FLAPS (4) INSTALLED
19. FRONT LICENSE PLATE BRACKET INSTALLED
20. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: DODGE

MODEL: AVENGER SE

MODEL #JSDH41

MODEL YEAR: 2014

BASE PRICES: \$16,814.00

PERCENTAGE OFF MSRP OPTIONS: 9%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 9%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$60/HOUR

COMBINED EPA - MPG 24

5	217	AUTOMOBILE COMPACT SEDAN, FRONT WHEEL DRIVE, FOUR DOOR SEDAN WITH SEATING FOR FOUR. DETAILED SPECIFICATION (C-4.1)	EA	16,015.00000	0.00	0.00
---	-----	--	----	--------------	------	------

1. TYPE: Compact automobiles, front wheel drive. Four door sedan with seating for four.
2. WHEELBASE: Minimum 102.4"
3. ENGINE: Approx. - 1.8 Liter, 4 Cylinder,
4. TRANSMISSION: 4 Speed Electronically Controlled Automatic
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000000449
Foster Motors Inc
PO Box 499
Middlebury VT 05753
USA

Contract ID 0000000000000000000020370		Page 5 of 23
Contract Dates 08/09/2011 to 08/09/2015	Origin CPS	
Description: CPS - MODEL YR VEHICLES -DODGE	Contract Maximum \$9,999,999.99	
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #:

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
--------	---------	-----------	-----	------------	---------	---------

7. DRIVE TRAIN: 2 Wheel - Front
8. BRAKES: ABS
9. ELECTRICAL
--- BATTERY: Minimum - 500 CCA
--- ALTERNATOR: 95 AMP
10. AIR CONDITIONING: Manual
11. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
12. COLD CLIMATE PACKAGE: Engine Block Heater and Rear Window Defroster
13. LIGHTS: Daytime Running Lamps
14. SAFETY FEATURES: Driver Side Air Bags
15. SEATS: CLOTH, Front, 60/40 Split Bench Seat or Bucket - with fully adjustable backrest and lumbar support
16. STEREO: AM/FM Radio with Compact Disc
17. POWER: Locks, Mirrors, Windows
18. SPEED CONTROL
19. REAR WINDOW DEFROSTER
20. TILT STEERING
21. FLOOR MATS (4) RUBBER
22. MUD FLAPS (4) INSTALLED
23. FRONT LICENSE PLATE BRACKET INSTALLED
24. REMOTE KEYLESS ENTRY
25. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: DODGE

MODEL: AVENGER SE

MODEL #JSDH41

MODEL YEAR: 2013

BASE PRICE \$16,015.00

PERCENTAGE OFF MSRP OPTIONS: 9%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 9%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$60/HOUR

COMBINED EPA-MPG 24

6		AUTOMOBILE COMPACT HATCHBACK, FRONT WHEEL DRIVE, FOUR DOOR SEDAN WITH SEATING FOR FIVE. DETAILED SPECIFICATION (C-4.2)	EA	18,067.00000	0.00	0.00
---	--	---	----	--------------	------	------

1. TYPE: Compact automobiles, front wheel drive. Four door hatchback with seating for five.
2. WHEELBASE: Minimum 102.4"
3. ENGINE: 2.4L 14 DOHC 16V DUAL VVT
4. TRANSMISSION: 6 Speed Electronically Controlled Automatic
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. DRIVE TRAIN: 2 Wheel - Front
8. AIR CONDITIONING Manual
9. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
10. COLD CLIMATE PACKAGE: Engine Block Heater and Rear Window Defroster
11. LIGHTS: Daytime Running Lamps
12. SAFETY FEATURES: Driver Side, Passenger Air Bags

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000000449
Foster Motors Inc
PO Box 499
Middlebury VT 05753
USA

Contract ID 0000000000000000000020370		Page 6 of 23
Contract Dates 08/09/2011 to 08/09/2015	Origin CPS	
Description: CPS - MODEL YR VEHICLES -DODGE	Contract Maximum \$9,999,999.99	
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #:

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
--------	---------	-----------	-----	------------	---------	---------

- 13. SEATS: CLOTH, Front, 60/40 Split Bench Seat or Bucket - with fully adjustable backrest and lumbar support
- 14. STEREO: AM/FM Radio
- 15. POWER Windows and Outlets
- 16. SPEED CONTROL
- 17. REAR WINDOW DEFROSTER
- 18. TILT STEERING
- 19. FLOOR MATS (4) RUBBER
- 20. MUD FLAPS (4) INSTALLED
- 21. FRONT LICENSE PLATE BRACKET INSTALLED
- 22. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper.

MANUFACTURER: JEEP

MODEL: PATRIOT 2 WD

MODEL #MKTE74

MODEL YEAR: 2014

BASE PRICE: \$18,067.00

PERCENTAGE OFF MSRP OPTIONS: 9%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 9%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$60/HOUR

COMBINE EPA - MPG 24

EXCEPTIONS: CVT TRANSAXLE

7		TRUCK, 1/2 TON PICKUP, TWO WHEEL DRIVE - REGULAR CAB, 6 1/4 FOOT STYLE SIDE BODY.DETAILED SPECIFICATION (T2.1)	EA	20,705.00000	0.00	0.00
---	--	--	----	--------------	------	------

- 1. TYPE 1/2 Ton Pickup Truck with 6 1/4 foot style side body.
- 2. WHEELBASE As required for body selected
- 3. ENGINE 3.6L V6 FFV 24V VVT
- 4. TRANSMISSION Automatic, 8 Speed
- 5. RADIATOR: Heavy Duty Option
- 6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
- 7. CAPACITIES - GVWR Minimum 5,390 lbs.
 - PAYLOAD Minimum 1,500 lbs.
- 8. ELECTRICAL - BATTERY 12 volt, 625 CCA minimum
 - ALTERNATOR 12 volt, 85 amp minimum
- 9. SUSPENSION
- SPRINGS & AXLES - To conform to GVW rating
- SHOCK ABSORBERS - Heavy Duty Option - front and rear.
- 10. TIRES & WHEELS
- TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Season - 2 wheel drive, All Terrain - 4 wheel drive.
- SPARE TIRE CARRIER - Standard mounting
- JACK - Stand jack and lug wrench for model bid.
- MUD FLAPS - All around
- 11. STEERING: Power
- 12. BRAKES: 4 Wheel, ABS
 - Front: Disc

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000000449
Foster Motors Inc
PO Box 499
Middlebury VT 05753
USA

Contract ID 0000000000000000000020370		Page 7 of 23
Contract Dates 08/09/2011 to 08/09/2015	Origin CPS	
Description: CPS - MODEL YR VEHICLES -DODGE	Contract Maximum \$9,999,999.99	
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #:

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
--------	---------	-----------	-----	------------	---------	---------

Rear: Disc/Drum

13. STEREO: AM/FM Radio
14. SEATS: Cloth, 40/20/40, OR 60/40 with fully adjustable back rest and lumbar support
15. TILT STEERING AND SPEED CONTROL
16. AIR CONDITIONING: Manual
17. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
18. LIGHTS: DAYTIME RUNNING LAMPS
19. FLOOR MATS (4) RUBBER
20. MUD FLAPS (4) INSTALLED
21. FRONT LICENSE PLATE BRACKET INSTALLED
22. SAFETY FEATURES: Driver and Passenger Side Air Bags
23. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: RAM

MODEL: 150 REG CAB

MODEL #DS1L61

MODEL YEAR: 2014

BASE PRICE: \$20,705.00

PERCENTAGE OFF MSRP OPTIONS: 9%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 9%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$60/HOUR

COMBINED EPA - MPG 15

EXCEPTION: NO LUMBAR ADJ.

8		TRUCK, 1/2 TON PICKUP, TWO WHEEL DRIVE - EXTENDED CAB, 6 1/2 FOOT STYLE SIDE BODY. DETAILED SPECIFICATIONS (T2.2)	EA	20,129.00000	0.00	0.00
---	--	---	----	--------------	------	------

1. TYPE 1/2 Ton Pickup Truck with 6 1/2 foot style side body.
2. WHEELBASE As required for body selected
3. ENGINE 5.7L V8 HEMI MDS VVT
4. TRANSMISSION Automatic, 6 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR Minimum 6700 lbs.
- PAYLOAD Minimum 1535 lbs.
8. ELECTRICAL - BATTERY 12 volt, 625 CCA minimum
- ALTERNATOR 12 volt, 85 amp minimum
9. SUSPENSION
SPRINGS & AXLES - To conform to GVW rating
SHOCK ABSORBERS - Heavy Duty Option - front and rear.
10. TIRES & WHEELS
TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Season - 2 wheel drive, All Terrain - 4 wheel drive.
SPARE TIRE CARRIER - Standard mounting
JACK - Stand jack and lug wrench for model bid.
MUD FLAPS - All around
11. STEERING: Power

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000000449
Foster Motors Inc
PO Box 499
Middlebury VT 05753
USA

Contract ID 0000000000000000000020370		Page 8 of 23
Contract Dates 08/09/2011 to 08/09/2015	Origin CPS	
Description: CPS - MODEL YR VEHICLES -DODGE	Contract Maximum \$9,999,999.99	
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #:

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
--------	---------	-----------	-----	------------	---------	---------

- 12. BRAKES: 4 Wheel ABS
 - Front, Disc
 - Rear, Disc/Drum
- 13. STEREO: AM/FM Radio
- 14. SEATS: Cloth, 40/20/40, OR 60/40 with fully adjustable back rest and lumbar support
- 15. TILT STEERING AND SPEED CONTROL
- 16. AIR CONDITIONING: Manual
- 17. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
- 18. LIGHTS: Daytime Running Lamps
- 19. TOWING PACKAGE: Class III Hitch and Receiver
- 20.FLOOR MATS (4) RUBBER
- 21.MUD FLAPS (4) INSTALLED
- 22.FRONT LICENSE PLATE BRACKET INSTALLED
- 23. SAFETY FEATURES: Driver Side Air Bags
- 24. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: RAM

MODEL 1500 QUAD CAB

MODEL#DS1L41

MODEL YEAR: 2014

BASE PRICE: \$20,129.00

PERCENTAGE OFF MSRP OPTIONS: 9%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 9%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$60/HOUR

COMBINED EPA - MPG 15

EXCEPTION: NO ADJ. LUMBER

9	8702	TRUCK - 1/2 TON PICKUP, 4 WD, REGULAR CAB. DETAILED SPECIFICATION (T-2.3)	EA	20,577.00000	0.00	0.00
---	------	---	----	--------------	------	------

- 1. TYPE 1/2 Ton Pickup Truck with 6 1/2 foot style side body.
- 2. WHEELBASE As required for body selected
- 3. ENGINE 5.7L V8 HEMI MDS VVT
- 4. TRANSMISSION Automatic, 4 Speed
- 5. RADIATOR: Heavy Duty Option
- 6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
- 7. CAPACITIES - GVWR Minimum 5,390 lbs.
 - PAYLOAD Minimum 1,435 lbs.
- 8. ELECTRICAL - BATTERY 12 volt, 625 CCA minimum
 - ALTERNATOR 12 volt, 85 amp minimum
- 9. SUSPENSION
- SPRINGS & AXLES - To conform to GVW rating
- SHOCK ABSORBERS - Heavy Duty Option - front and rear.
- 10. TIRES & WHEELS
- TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Season - 2 wheel drive, All Terrain - 4 wheel drive.
- SPARE TIRE CARRIER - Standard mounting
- JACK - Stand jack and lug wrench for model bid.

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000000449
Foster Motors Inc
PO Box 499
Middlebury VT 05753
USA

Contract ID 0000000000000000000020370		Page 9 of 23
Contract Dates 08/09/2011 to 08/09/2015	Origin CPS	
Description: CPS - MODEL YR VEHICLES -DODGE	Contract Maximum \$9,999,999.99	
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #:

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
--------	---------	-----------	-----	------------	---------	---------

MUD FLAPS - All around
11. STEERING: Power
12. BRAKES: 4 Wheel , ABS
Front - Disc
Rear - Disc/Drum
13. STEREO: AM/FM Radio
14. SEATS: Cloth, 40/20/40, OR 60/40 with fully adjustable back rest and lumbar support
15. TILT STEERING AND SPEED CONTROL
16. AIR CONDITIONING: Manual
17. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
18. LIGHTS: Daytime Running Lamps
19. TOWING PACKAGE: Class III Hitch and Receiver
20.FLOOR MATS (4) RUBBER
21.MUD FLAPS (4) INSTALLED
22.FRONT LICENSE PLATE BRACKET INSTALLED
23.SAFETY FEATURES: Driver and Passenger Side Air Bags
24.. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: RAM

MODEL 150 REG CAB 4X4

MODEL # DS6L61

MODEL YEAR: 2014

BASE PRICE: \$20,577.00

PERCENTAGE OFF MSRP OPTIONS: 9%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 9%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$60/HOUR

COMBINED EPA - MPG 15

EXCEPTION: NO ADJ. LUMBAR

10	8703	TRUCK - 1/2 TON PICKUP, 4 WD, EXTENDED CAB, WITH 6 1/2 FOOT STYLE SIDE BODY, DETAILED SPECIFICATION (T-2.4)	EA	22,712.00000	0.00	0.00
----	------	---	----	--------------	------	------

1. TYPE 1/2 Ton Pickup Truck with 6 1/2 foot style side body.
2. WHEELBASE As required for body selected
3. ENGINE 5.7L V8 HEMI MDS VVT
4. TRANSMISSION Automatic, 6 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR Minimum 5,600 lbs.
- PAYLOAD Minimum 2,141 lbs.
8. ELECTRICAL - BATTERY 12 volt, 625 CCA minimum
- ALTERNATOR 12 volt, 85 amp minimum
9. SUSPENSION
SPRINGS & AXLES - To conform to GVW rating
SHOCK ABSORBERS - Heavy Duty Option - front and rear.
10. TIRES & WHEELS
TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Season - 2 wheel drive, All

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000000449
Foster Motors Inc
PO Box 499
Middlebury VT 05753
USA

Contract ID 0000000000000000000020370		Page 10 of 23
Contract Dates 08/09/2011 to 08/09/2015		Origin CPS
Description: CPS - MODEL YR VEHICLES -DODGE		Contract Maximum \$9,999,999.99
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #:

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
--------	---------	-----------	-----	------------	---------	---------

Terrain - 4 wheel drive.
SPARE TIRE CARRIER - Standard mounting
JACK - Stand jack and lug wrench for model bid.
MUD FLAPS - All around
11. STEERING: Power
12. BRAKES: Power, Automatic Braking System
13. STEREO: AM/FM Radio
14. SEATS: Cloth, 40/20/40, OR 60/40 with fully adjustable back rest and lumbar support
Rear Seat(s) to be included unless specifically removed in writing by the ordering department.
15. TILT STEERING AND SPEED CONTROL
16. AIR CONDITIONING: Manual
17. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
18. LIGHTS: DAYTIME RUNNING LAMPS
19. FLOOR MATS (4) RUBBER
20.MUD FLAPS (4) INSTALLED
21.FRONT LICENSE PLATE BRACKET INSTALLED
20. SAFETY FEATURES: Driver Side Air Bags
21. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: RAM

MODEL: 1500 QUAD 4X4

MODEL #DS6L41

MODEL YEAR: 2014

BASE PRICE: \$22,712.00

PERCENTAGE OFF MSRP OPTIONS: 9%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 9%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$60/HOUR

COMBINED EPA-MPG 15

EXCEPTION: NO ADJ. LUMBAR

11	8704	TRUCK - 1/2 TON PICKUP, 4 WD, CREW CAB. DETAILED SPECIFICATION (T-2.5)	EA	24,271.00000	0.00	0.00
----	------	---	----	--------------	------	------

1. TYPE 1/2 Ton Pickup Truck with 5 1/2 foot style side body.
2. WHEELBASE As required for body selected
3. ENGINE 5.7L V8 HEMI MDS VVT
4. TRANSMISSION Automatic, 4 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR Minimum 6,900 lbs.
- PAYLOAD Minimum 2,141 lbs.
8. ELECTRICAL - BATTERY 12 volt, 625 CCA minimum
- ALTERNATOR 12 volt, 85 amp minimum
9. SUSPENSION
SPRINGS & AXLES - To conform to GVW rating
SHOCK ABSORBERS - Heavy Duty Option - front and rear.
10. TIRES & WHEELS
TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Season - 2 wheel drive, All

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000000449
Foster Motors Inc
PO Box 499
Middlebury VT 05753
USA

Contract ID 0000000000000000000020370		Page 11 of 23
Contract Dates 08/09/2011 to 08/09/2015	Origin CPS	
Description: CPS - MODEL YR VEHICLES -DODGE	Contract Maximum \$9,999,999.99	
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #:

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
--------	---------	-----------	-----	------------	---------	---------

Terrain - 4 wheel drive.
SPARE TIRE CARRIER - Standard mounting
JACK - Stand jack and lug wrench for model bid.
MUD FLAPS - All around
11. STEERING: Power
12. BRAKES: 4 Wheel ABS
Front: Disc
Rear: Disc/Drum
13. STEREO: AM/FM Radio
14. SEATS: Cloth, 40/20/40, OR 60/40 with fully adjustable back rest and lumbar support
Rear Seat(s) to be included unless specifically removed in writing by the ordering department.
15. POWER: Windows, Outlet, Mirrors and Locks
16. TILT STEERING AND SPEED CONTROL
17. AIR CONDITIONING: Manual
18. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
19. LIGHTS: DAYTIME RUNNING LAMPS
20. TOWING PACKAGE: Class III Hitch and Receiver
21.FLOOR MATS (4) RUBBER
22.MUD FLAPS (4) INSTALLED
23.FRONT LICENSE PLATE BRACKET INSTALLED
24. SAFETY FEATURES: Driver Side Air Bags
25. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: RAM

MODEL 150 CREW 4X4

MODEL #DS6L98

MODEL YEAR: 2014

BASE PRICE: \$24,271.00

PERCENTAGE OFF MSRP OPTIONS: 9%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 9%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$60/HOUR

COMBINED EPA - MPG 15

EXCEPTION: NO ADJ. LUMBAR

12	8707	TRUCK -3/4 TON PICKUP, 4 WD, REGULAR CAB, WITH EIGHT FOOT BODY, DETAILED SPECIFICATION (T-3.3)	EA	24,297.00000	0.00	0.00
----	------	--	----	--------------	------	------

1. TYPE: 3/4 Ton Pickup Truck with an eight foot body.
2. WHEELBASE: As required for body selected
3. ENGINE: 5.7L V8 HEMI VVT
4. TRANSMISSION: Automatic, 6 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR: Minimum 6,600 lbs.
- PAYLOAD Minimum 2,694 lbs.
8. ELECTRICAL - BATTERY: 12 volt, 625 CCA minimum
- ALTERNATOR 12 volt, 85 amp minimum

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000000449
Foster Motors Inc
PO Box 499
Middlebury VT 05753
USA

Contract ID 0000000000000000000020370	Page 12 of 23
Contract Dates 08/09/2011 to 08/09/2015	Origin CPS
Description: CPS - MODEL YR VEHICLES -DODGE	Contract Maximum \$9,999,999.99
Buyer Name Smith,Steven D	Buyer Phone 828-4681
Contract Status Approved	

Phone #:

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
--------	---------	-----------	-----	------------	---------	---------

9. SUSPENSION:
SPRINGS & AXLES - To conform to GVW rating
SHOCK ABSORBERS - Heavy Duty Option - front and rear.
10. TIRES & WHEELS:
TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Season - 2 wheel drive, All Terrain - 4 wheel drive.
SPARE TIRE CARRIER - Standard mounting
JACK - Stand jack and lug wrench for model bid.
MUD FLAPS - All around
11. STEERING: Power
12. BRAKES: Power
13. STEREO: AM/FM Radio
14. SEATS: Cloth, 40/20/40, OR 60/40 with fully adjustable back rest and lumbar support
15. TILT STEERING AND SPEED CONTROL:
16. AIR CONDITIONING: Manual
17. Heater/Defroster: Fresh Air Heater and Defroster. Largest BTU output option available for model.
18. LIGHTS: Daytime running lamps
19. TOWING PACKAGE: Class III Hitch and Receiver
20.FLOOR MATS (4) RUBBER
21.MUD FLAPS (4) INSTALLED
22.FRONT LICENSE PLATE BRACKET INSTALLED
23. SAFETY FEATURES: Driver Side Air Bags
24. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: RAM

MODEL 2500 REG CAB 4X4

MODEL #DJ7L62

MODEL YEAR: 2014

BASE PRICE: \$24,297.00

PERCENTAGE OFF MSRP OPTIONS: 9%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 9%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$60/HOUR

EXCEPTION: NO ADJ. LUMBAR

13	8709	TRUCK -3/4 TON PICKUP, 4 WD, CREW CAB. DETAILED SPECIFICATION (T-3.5)	EA	25,801.00000	0.00	0.00
----	------	--	----	--------------	------	------

1. TYPE: 3/4 Ton Pickup Truck with an eight foot body for regular cab trucks and six 1/2 for extended cab trucks.
2. WHEELBASE: As required for body selected
3. ENGINE: 5.7L V8 HEMI VVT
4. TRANSMISSION: Automatic, 6 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR: Minimum 6,600 lbs.
- PAYLOAD Minimum 2,694 lbs.
8. ELECTRICAL - BATTERY: 12 volt, 625 CCA minimum
- ALTERNATOR 12 volt, 85 amp minimum
9. SUSPENSION:

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000000449
Foster Motors Inc
PO Box 499
Middlebury VT 05753
USA

Contract ID 0000000000000000000020370		Page 13 of 23
Contract Dates 08/09/2011 to 08/09/2015		Origin CPS
Description: CPS - MODEL YR VEHICLES -DODGE		Contract Maximum \$9,999,999.99
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #:

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
--------	---------	-----------	-----	------------	---------	---------

SPRINGS & AXLES - To conform to GVW rating
SHOCK ABSORBERS - Heavy Duty Option - front and rear.
10. TIRES & WHEELS:
TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Season - 2 wheel drive, All Terrain - 4 wheel drive.
SPARE TIRE CARRIER - Standard mounting
JACK - Stand jack and lug wrench for model bid.
MUD FLAPS - All around
11. STEERING: Power
12. BRAKES: Power
13. STEREO: AM/FM Radio
14. SEATS: Cloth, 40/20/40, OR 60/40 with fully adjustable back rest and lumbar support Rear Seat(s) to be included unless specifically removed in writing by the ordering department.
15. TILT STEERING AND SPEED CONTROL:
16. AIR CONDITIONING: Manual
17. Heater/Defroster: Fresh Air Heater and Defroster. Largest BTU output option available for model.
18. LIGHTS: Daytime running lamps
19. TOWING PACKAGE: Class III Hitch and Receiver
20.FLOOR MATS (4) RUBBER
21.MUD FLAPS (4) INSTALLED
22.FRONT LICENSE PLATE BRACKET INSTALLED
23. SAFETY FEATURES: Driver Side Air Bags
24. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: RAM

MODEL 2500 CREW 4 X 4

MODEL #DJ7L91

MODEL YEAR: 2014

BASE PRICE: \$25,801.00

PERCENTAGE OFF MSRP OPTIONS: 9%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTION: 9%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$60/HOUR

EXCEPTION: NO ADJ. LUMBAR

14	8712	TRUCK -ONE TON PICKUP, 4 WD CREW CAB. DETAILED SPECIFICATION (T-4.4)	EA	29,508.00000	0.00	0.00
----	------	---	----	--------------	------	------

1. TYPE One Ton Pickup Truck with 6 1/2 foot body..
2. WHEELBASE As required for body selected
3. ENGINE 5.7L V8 HEMI VVT4. TRANSMISSION Automatic, 6 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR Minimum 9,900 lbs.
- PAYLOAD Minimum 3,464 lbs.
8. SUSPENSION
SPRINGS & AXLES - To conform to GVW rating
SHOCK ABSORBERS - Heavy Duty Option - front and rear.

9. TIRES & WHEELS

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000000449
Foster Motors Inc
PO Box 499
Middlebury VT 05753
USA

Contract ID 0000000000000000000020370		Page 14 of 23
Contract Dates 08/09/2011 to 08/09/2015		Origin CPS
Description: CPS - MODEL YR VEHICLES -DODGE		Contract Maximum \$9,999,999.99
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #:

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
--------	---------	-----------	-----	------------	---------	---------

TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All
Season - 2 wheel drive, All Terrain - 4 wheel drive.
SPARE TIRE CARRIER - Standard mounting
JACK - Stand jack and lug wrench for model bid.
MUD FLAPS - All around

10. STEERING: Power
11. BRAKES: Power
12. STEREO: AM/FM Radio
13. SEATS: Cloth 40/20/40, OR 60/40 with fully adjustable back rest and lumbar support
14. TILT STEERING AND SPEED CONTROL
15. AIR CONDITIONING: Manual
16. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
17. LIGHTS: DAYTIME RUNNING LAMPS
18. TOWING PACKAGE: Class V Hitch and Receiver
19.FLOOR MATS (4) RUBBER
20.MUD FLAPS (4) INSTALLED
21.FRONT LICENSE PLATE BRACKET INSTALLED
22. SAFETY FEATURES: Driver Side Air Bags
23. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: RAM

MODEL: 3500 CREW

MODEL #D28L91

MODEL YEAR: 2014

BASE PRICE: \$29,508.00

PERCENTAGE OFF MSRP OPTIONS: 9%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 9%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$60/HOUR

EXCEPTIONS: NO ADJ. LUMBAR, 6 CYL. DIESEL ENGINE

15	241	UTILITY VEHICLE - COMPACT, 4WD, FOUR DOOR, SEATING FOR FIVE, DETAILED SPECIFICATIONS UTILITY VEHICLES - MID SIZE (U-1)	EA	19,977.00000	0.00	0.00
----	-----	---	----	--------------	------	------

1. TYPE Compact Utility Vehicle with seating for five.
2. WHEELBASE As required for body selected
3. ENGINE 2.4L 14 DOHC 16V DUAL VVT
4. TRANSMISSION Automatic - 6 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR Minimum 4353 lbs.
- PAYLOAD Minimum 1091 lbs.
8. ELECTRICAL - BATTERY 12 volt, 500 CCA minimum (maintenance free)
- ALTERNATOR 12 volt, 95 amp minimum
9. SUSPENSION
SPRINGS & AXLES - To conform to GVW rating
SHOCK ABSORBERS - Heavy Duty - front and rear.

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000000449
Foster Motors Inc
PO Box 499
Middlebury VT 05753
USA

Contract ID 0000000000000000000020370		Page 15 of 23
Contract Dates 08/09/2011 to 08/09/2015		Origin CPS
Description: CPS - MODEL YR VEHICLES -DODGE		Contract Maximum \$9,999,999.99
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #:

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
--------	---------	-----------	-----	------------	---------	---------

10. TIRES & WHEELS
TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Terrain - 4 wheel drive.
SPARE TIRE CARRIER - Standard mounting
JACK - Stand jack and lug wrench for model bid.
MUD FLAPS - All Around
11. STEERING: Power
12. BRAKES: 4 Wheel ABS - Front Disc, Rear Disc/Drum
13. POWER Locks, Mirrors, Outlets and Windows
14. STEREO: AM/FM Radio
15. SEATS: Cloth Bucket with fully adjustable back rest and lumbar support
16. TILT STEERING AND SPEED CONTROL
17. AIR CONDITIONING: Manual
18. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
19. LIGHTS: Daytime running lamps
20. SAFETY FEATURES: Driver and Passenger Side Air Bags
21.FLOOR MATS (4) RUBBER
22.MUD FLAPS (4) INSTALLED
23.FRONT LICENSE PLATE BRACKET INSTALLED
24. WIPERS: Intermittent Front
25. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: JEEP

MODEL: PATRIOT 4 X 4

MODEL #MKJE74

MODEL YEAR: 2014

BASE PRICE: \$19,977.00

PERCENTAGE OFF MSRP OPTION: 9%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 9%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$60/HOUR

COMBINED EPA - MPG

EXCEPTIONS: PAYLOAD 925 LBS., CVT TRANSAXLE

16	242	UTILITY VEHICLE - MID SIZE, 4 WD, 4 DOOR, SEATING FOR FIVE, DETAILED SPECIFICATIONS (U-2)	EA	27,870.00000	0.00	0.00
----	-----	---	----	--------------	------	------

1. TYPE Mid-Size Utility Vehicle with seating for five.
2. WHEELBASE As required for body selected
3. ENGINE 3.6L V6 24V VVT
4. TRANSMISSION Automatic - 8 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
8. CAPACITIES - GVWR Minimum 5,750 lbs.
- PAYLOAD Minimum 1,227 lbs.
9. ELECTRICAL - BATTERY 12 volt, 500 CCA minimum (maintenance free)
- ALTERNATOR 12 volt, 95 amp minimum
10. SUSPENSION

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000000449
Foster Motors Inc
PO Box 499
Middlebury VT 05753
USA

Contract ID 0000000000000000000020370		Page 16 of 23
Contract Dates 08/09/2011 to 08/09/2015	Origin CPS	
Description: CPS - MODEL YR VEHICLES -DODGE	Contract Maximum \$9,999,999.99	
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #:

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
--------	---------	-----------	-----	------------	---------	---------

SPRINGS & AXLES - To conform to GVW rating
SHOCK ABSORBERS - Heavy Duty - front and rear.
11. TIRES & WHEELS
TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Terrain - 4 wheel drive.
SPARE TIRE CARRIER - Standard mounting
JACK - Stand jack and lug wrench for model bid.
MUD FLAPS - All Around
12. STEERING: Power
13. BRAKES: 4 Wheel ABS - Front and Rear disc
14. POWER: Locks, Outlets and Windows
15. STEREO: AM/FM Radio
16. SEATS: Cloth Bucket with fully adjustable back rest and lumbar support
17. TILT STEERING AND SPEED CONTROL
18. AIR CONDITIONING: Manual
19. LIGHTS: Daytime running lamps
20. SAFETY FEATURES: Driver Side Air Bags
21.FLOOR MATS (4) RUBBER
22.MUD FLAPS (4) INSTALLED
23.FRONT LICENSE PLATE BRACKET INSTALLED
24. WIPERS: Intermittent Front
25. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: JEEP

MODEL: GRAND CHEROKEE

MODEL #WKJH74

MODEL YEAR: 2014

BASE PRICE: \$27,870.00

PERCENTAGE OFF MSRP OPTIONS: 9%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 9%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$60/HOUR

COMBINED EPA - MPG 19

17	246	UTILITY VEHICLE -FULL SIZE , SXT, RWD, 4 DOOR, 6 PASSENGER MINIMUM. DETAILED SPECIFICATIONS (U-3.1)	EA	27,160.00000	0.00	0.00
----	-----	---	----	--------------	------	------

1. TYPE Full Size Utility Vehicle four door with seating for six
2. WHEELBASE As required for body selected
3. ENGINE 3.6L V6 24V VVT
4. TRANSMISSION Automatic - 8 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR Minimum 6,600 lbs.
- PAYLOAD Minimum 1,800 lbs.
- TOWING Minimum 6,500lbs.
8. ELECTRICAL - BATTERY 12 volt, 650 CCA minimum
- ALTERNATOR 12 volt, 130 amp minimum
9. SUSPENSION
SPRINGS & AXLES - To conform to GVW rating

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000000449
Foster Motors Inc
PO Box 499
Middlebury VT 05753
USA

Contract ID 0000000000000000000020370		Page 17 of 23
Contract Dates 08/09/2011 to 08/09/2015		Origin CPS
Description: CPS - MODEL YR VEHICLES -DODGE		Contract Maximum \$9,999,999.99
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #:

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
--------	---------	-----------	-----	------------	---------	---------

SHOCK ABSORBERS - Heavy Duty Option - front and rear.
10. TIRES & WHEELS
TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Season - 2 wheel drive, All Terrain - 4 wheel drive.
SPARE TIRE CARRIER - Standard mounting
JACK - Stand jack and lug wrench for model bid.
MUD FLAPS - All around
11. STEERING: Power
12. BRAKES: 4 Wheel ABS - Front and Rear Disc
13. POWER: Mirrors, Outlets and Window
14. STEREO: AM/FM Radio
15. SEATS: Cloth Bucket with fully adjustable back rest and lumbar support
16. TILT STEERING AND SPEED CONTROL
17. AIR CONDITIONING: Manual
18. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
19. LIGHTS: Daytime running lamps
20. SAFETY FEATURES: Driver and Passenger Side Air Bags
21.FLOOR MATS (4) RUBBER
22.MUD FLAPS (4) INSTALLED
23.FRONT LICENSE PLATE BRACKET INSTALLED
24. WIPERS Intermittent Front
25. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: DODGE

MODEL DURANGO SXT RWD

MODEL #WDDL75 NEW MODEL

MODEL YEAR: 2014

BASE PRICE: \$27,160.00

PERCENTAGE OFF MSRP OPTIONS: 9%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 9%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$60/HOUR

COMBINED EPA - MPG 16

EXCEPTION: PAYLOAD 1350 LBS.

18	8714	UTILITY VEHICLE -FULL SIZE , 4 WD, 4 DOOR, 6 PASSENGER MINIMUM. DETAILED SPECIFICATIONS (U-3.2)	EA	27,769.00000	0.00	0.00
----	------	---	----	--------------	------	------

1. TYPE Full Size Utility Vehicle four door with seating for six
2. WHEELBASE As required for body selected
3. ENGINE 3.6L V6 24V VVT
4. TRANSMISSION Automatic - 6 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR Minimum 6,000 lbs.
 - PAYLOAD Minimum 1,800 lbs.
 - TOWING Minimum 6,200lbs.
8. ELECTRICAL - BATTERY 12 volt, 650 CCA minimum

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000000449
Foster Motors Inc
PO Box 499
Middlebury VT 05753
USA

Contract ID 0000000000000000000020370		Page 18 of 23
Contract Dates 08/09/2011 to 08/09/2015		Origin CPS
Description: CPS - MODEL YR VEHICLES -DODGE		Contract Maximum \$9,999,999.99
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #:

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
--------	---------	-----------	-----	------------	---------	---------

- ALTERNATOR 12 volt, 130 amp minimum

9. SUSPENSION

SPRINGS & AXLES - To conform to GVW rating

SHOCK ABSORBERS - Heavy Duty Option - front and rear.

10. TIRES & WHEELS

TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Season - 2 wheel drive, All Terrain - 4 wheel drive.

SPARE TIRE CARRIER - Standard mounting

JACK - Stand jack and lug wrench for model bid.

MUD FLAPS - All around

11. STEERING: Power

12. BRAKES: 4 Wheel ABS - Front and Rear Disc

13. POWER: Locks, Mirrors, Outlets and Windows

13. STEREO: AM/FM Radio

14. SEATS: Cloth Bucket with fully adjustable back rest and lumbar support

15. TILT STEERING AND SPEED CONTROL

16. AIR CONDITIONING: Manual

17. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.

18. LIGHTS: Daytime running lamps

19. SAFETY FEATURES: Driver and Passenger Side Air Bags

20.FLOOR MATS (4) RUBBER

21.MUD FLAPS (4) INSTALLED

22.FRONT LICENSE PLATE BRACKET INSTALLED

24. WIPERS Intermittent Front

25. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: DODGE

MODEL: DURANGO 4 WD

MODEL #WDEL75

MODEL YEAR: 2014

BASE PRICE: \$27,769.00

PERCENTAGE OFF MSRP OPTIONS: 9%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 9%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$60/HOUR

COMBINED EPA-MPG 15

EXCEPTIONS: PAYLOAD 1430 LBS.

19		VAN - COMPACT PASSENGER, FRONT WHEEL DRIVE, SEATING FOR SEVEN, DETAILED SPECIFICATIONS (V1.1)	EA	21,578.00000	0.00	0.00
----	--	---	----	--------------	------	------

1. TYPE: Compact Passenger Van with seating for seven.

2. ENGINE: 3.6L V6 24V VVT

3. TRANSMISSION: Automatic Speed

4. RADIATOR: Heavy Duty Option

5. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit

6. DRIVE TRAIN: 2 Wheel - Rear, Front or All Wheel Drive

7. ELECTRICAL

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000000449
Foster Motors Inc
PO Box 499
Middlebury VT 05753
USA

Contract ID 0000000000000000000020370		Page 19 of 23
Contract Dates 08/09/2011 to 08/09/2015	Origin CPS	
Description: CPS - MODEL YR VEHICLES -DODGE	Contract Maximum \$9,999,999.99	
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #:

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
		-- BATTERY: Minimum - 500 CCA				
		--- ALTERNATOR: 95 AMP				
		8. AIR CONDITIONING: Manual - Front and Rear				
		9. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.				
		10. STEREO: AM/FM Radio				
		11. SEATS: Cloth Bucket with fully adjustable back rest and lumbar support				
		12. TILT STEERING AND SPEED CONTROL				
		13. AIR CONDITIONING: Manual				
		14. LIGHTS: Daytime running lamps				
		15. SAFETY FEATURES: Driver and Passenger Side Air Bags				
		16. WIPERS Intermittent Front				
		17. FLOOR MATS (4) RUBBER				
		18. MUD FLAPS (4) INSTALLED				
		19. FRONT LICENSE PLATE BRACKET INSTALLED				
		20. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper				

MANUFACTURER: DODGE

MODEL GRAND CARAVAN

MODEL RTKH53

MODEL YEAR: 2014

BASE PRICE: \$21,578.00

PERCENTAGE OFF MSRP OPTIONS: 9%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 9%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$60/HOUR

COMBINED EPA - MPG 20

CONTRACT TERMS AND ADDITIONAL INFORMATION

THIS CONTRACT IS ISSUED IN ACCORDANCE WITH THE STATE OF VERMONT RFP FOR 2012 MODEL YEAR VEHICLES ISSUED JUNE 27, 2011 AND VENDOR'S RESPONSE DATED JULY 20, 2011.

STATE OF VERMONT ATTACHMENT C: STANDARD STATE CONTRACT PROVISIONS DATED JANUARY 10, 2011 AND ATTACHMENT D: COMMODITY PURCHASES TERMS AND CONDITIONS DATED NOVEMBER 10, 2010 ARE ATTACHED AND INCORPORATED AS PART OF THIS ORDER.

SCOPE: TO PROVIDE 2012 MODEL YEAR VEHICLES AND SUBSEQUENT MODEL YEAR VEHICLES THROUGH THE TERM OF THE CONTRACT.

CONTRACT TERM: THE INITIAL CONTRACT PERIOD WILL BE FOUR (4) YEARS WITH OPTION TO RENEW FOR TWO (2) ADDITIONAL ONE YEAR PERIODS.

TITLES: ALL TITLES WILL BE WRITTEN TO THE REQUESTING DEPARTMENT. ALL STATE OWNED VEHICLES WILL INDICATE THE FIRST LIEN HOLDER AS THE STATE OF VERMONT, BUILDINGS AND GENERAL SERVICES, 103 SOUTH MAIN STREET, WATERBURY, VT 05676

ALL COMPONENTS, BRAKE LININGS, CLUTCH DISKS, ETC WILL BE MANUFACTURED WITH ASBESTOS FREE MATERIAL.

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000000449
Foster Motors Inc
PO Box 499
Middlebury VT 05753
USA

Contract ID 0000000000000000000020370		Page 20 of 23
Contract Dates 08/09/2011 to 08/09/2015	Origin CPS	
Description: CPS - MODEL YR VEHICLES -DODGE	Contract Maximum \$9,999,999.99	
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #:

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
--------	---------	-----------	-----	------------	---------	---------

AT THE TIME OF DELIVERY, ALL VEHICLES MUST MEET THE FOLLOWING CONDITIONS:

1. CONFORM AND BE EQUIPPED TO MEET THE REQUIREMENTS OF THE VERMONT DEPARTMENT OF MOTOR VEHICLES.
2. MEET CALIFORNIA EMISSIONS STANDARDS
3. BE COMPLETELY VERMONT STATE INSPECTED AND SERVICED BY VENDOR INCLUDING:
 - a. STEERING GEOMETRY
 - b. BALANCING OF ALL WHEELS AND TIRES
4. HAVE A MINIMUM OF 1/2 TANK OF FUEL REGISTERED ON THE FUEL GAUGE.
5. INCLUDE 4 SETS OF PROGRAMMED WORKING MANUFACTURER'S KEYS AND 2 FOBS, IF AVAILABLE. VENDOR'S VEHICLE BASE BID PRICE MUST INCLUDE THE COST FOR THESE KEYS AND FOBS.
6. ALL NECESSARY PAPERWORK REQUIRED TO REGISTER VEHICLE
7. BE ELIGIBLE TO BE REGISTERED IN VERMONT
8. COMPLY WITH THE STATE OF VERMONT WHEEL WEIGHT STATUTE:
<http://www.leg.state.vt.us/statutes/fullsection.cfm?Title=09&Chapter=063&Section=02470h>
9. ALL VEHICLES OFFERED BY THE CONTRACTOR MUST BE NEW; SHALL NOT BE USED, REBUILT, REFURBISHED AND SHALL NOT HAVE BEEN DEMONSTRATION VEHICLES. INITIAL DELIVERY OF THE VEHICLES SHALL NOT EXCEED 200 MILES ON THE ODOMETER WITHOUT PRIOR APPROVAL FROM THE ORDERING ENTITY.

PENALTIES:

THE FOLLOWING PENALTIES WILL APPLY FOR EACH VEHICLE DELIVERED THAT DO NOT MEET CONDITIONS 3, 4, & 5 ABOVE:

CONDITION #3: VEHICLE IS NOT VT STATE INSPECTED AT TIME OF DELIVERY: \$50.00 FOR THE INSPECTION & \$75.00 LABOR = \$125.00 PER VEHICLE.

CONDITION #4: VEHICLE NOT DELIVERED WITH A MINIMUM 1/2 TANK OF FUEL; ACTUAL COST OF FUEL PLUS \$25.00 LABOR TO BRING THE TANK TO HALF FULL, PER VEHICLE.

CONDITION #5: KEYS: ACTUAL COST TO PURCHASE KEYS AT THE LOCATION OF CUSTOMER'S CHOICE + \$25.00 LABOR PER VEHICLE.

THE TOTAL AMOUNT FOR ANY OF THESE PENALTIES WHERE APPLICABLE WILL BE DEDUCTED FROM THE INVOICE AMOUNT.

VENDOR IS TO PROVIDE ORDER ACKNOWLEDGEMENT TO "INVOICE TO" ADDRESS OR AN ADDRESS DETERMINED BY THE ORDERING PARTIES.

ALL STATE OWNED VEHICLES MUST BE DELIVERED TO ONE OF THE THREE LOCATIONS:
FLEET MANAGEMENT SERVICES - 103 SOUTH MAIN STREET, WATERBURY, VT 05676 - FOR ALL NON PUBLIC SAFETY AND VTRANS PURCHASES.

DEPARTMENT PUBLIC SAFETY - 394 HEGEMAN AVENUE, COLCHESTER, VT 05446 - FOR ALL PUBLIC SAFETY VEHICLES.

AGENCY OF TRANSPORTATION - 1756 US ROUTE 302, BERLIN, VT 05633 - FOR ALL VTRANS VEHICLES.

PRICING FOR XM SATELITE RADIO SHOULD BE DEDUCTED FROM THE BID PRICE.
ONSTAR (IF STANDARD WITH VEHICLE) MAY BE INCLUDED IN THE BID.

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000000449
Foster Motors Inc
PO Box 499
Middlebury VT 05753
USA

Contract ID 0000000000000000000020370		Page 21 of 23
Contract Dates 08/09/2011 to 08/09/2015	Origin CPS	
Description: CPS - MODEL YR VEHICLES -DODGE	Contract Maximum \$9,999,999.99	
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #:

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
--------	---------	-----------	-----	------------	---------	---------

AVAILABILITY: VEHICLES SHALL BE AVAILABLE CONTINGENT UPON MANUFACTURER'S AVAILABILITY.

PRICING: ALL PRICING MUST REMAIN IN EFFECT FOR THE ENTIRE MODEL YEAR PRODUCTION. CONTRACTORS MAY SUBMIT PRICING FOR THE NEXT MODEL YEAR VEHICLES AS THEY BECOME AVAILABLE. PRICING MUST BE BASED ON A MANUFACTURER'S PERCENTAGE INCREASE OR DECREASE AND THE CONTRACTOR CANNOT INCORPORATE ADDITIONAL PRICING OVER AND ABOVE THE MANUFACTURER'S INCREASE. A LETTER FROM THE MANUFACTURER INDICATING THE PERCENTAGE INCREASE OR DECREASE MUST ACCOMPANY THE REQUEST BY THE CONTRACTOR. CONTRACTORS ARE TO INDICATE FOR EACH VEHICLE ON THE CONTRACT THEIR PERCENTAGE OFF MSRP FOR OPTIONAL EQUIPMENT, PERCENTAGE OFF MSRP AFTERMARKET OPTIONS AND LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS. NO OTHER PRICING STRUCTURE WILL BE ALLOWED. FAILURE TO ADHERE TO THIS REQUIREMENT MAY BE CAUSE FOR CANCELLATION.

TERMS: NET 30 DAYS

QUANTITY: THE ANNUAL VALUE AND QUANTITIES ARE ESTIMATED ONLY BASED ON PRIOR USAGE; ACTUAL PURCHASES MAY BE HIGHER OR LOWER DEPENDING ON THE STATE'S NEEDS. THE CONTRACT MAXIMUM IS NOT REFLECTIVE OF ACTUAL USAGE.

DELIVERY: RESPONSIBILITY FOR PRODUCT DELIVERY REMAINS WITH THE CONTRACTOR UNTIL THE PRODUCT IS PROPERLY DELIVERED AND SIGNED FOR IN ACCORDANCE WITH THE OFFICE OF PURCHASING & CONTRACTING TERMS AND CONDITIONS. SHIPMENTS SHALL BE SECURELY AND PROPERLY PACKED, ACCORDING TO ACCEPTED COMMERCIAL PRACTICES, WITHOUT EXTRA CHARGE FOR PACKING CASES OR OTHER CONTAINERS. SUCH CONTAINERS WILL REMAIN THE PROPERTY OF THE STATE UNLESS OTHERWISE STATED. DELIVERED GOODS THAT DO NOT CONFORM TO THE SPECIFICATIONS OR ARE NOT IN GOOD CONDITION UPON RECEIPT SHALL BE REPLACED PROMPTLY BY THE CONTRACTOR.

PRICING: ALL PRICING INCLUDES F.O.B. DELIVERY TO THE ORDERING FACILITY. NO REQUEST FOR EXTRA DELIVERY COST WILL BE HONORED. ALL EQUIPMENT SHALL BE DELIVERED ASSEMBLED, SERVICED, OILED, AND READY FOR IMMEDIATE USE, UNLESS OTHERWISE REQUESTED BY THE PURCHASING AGENCY.

QUALITY: ALL PRODUCTS PROVIDED UNDER THESE AGREEMENTS WILL BE NEW AND UNUSED, UNLESS OTHERWISE STATED. FACTORY SECONDS OR REMANUFACTURED PRODUCTS WILL NOT BE ACCEPTED UNLESS SPECIFICALLY REQUESTED BY THE PURCHASING AGENCY. ALL PRODUCTS PROVIDED BY THE CONTRACTOR MUST MEET ALL FEDERAL, STATE, AND LOCAL STANDARDS FOR QUALITY AND SAFETY REQUIREMENTS. PRODUCTS NOT MEETING THESE STANDARDS WILL BE DEEMED UNACCEPTABLE AND RETURNED TO THE CONTRACTOR FOR CREDIT AT NO CHARGE TO THE STATE.

METHOD OF ORDERING: PURCHASE ORDERS MUST BE USED TO ORDER ITEMS AVAILABLE UNDER THIS CONTRACT. IF VERBAL ORDERS ARE GIVEN A CONFIRMING PURCHASE ORDER MUST BE ISSUED.

INVOICING: ALL INVOICES ARE TO BE RENDERED BY THE CONTRACTOR ON THE VENDOR'S STANDARD BILLHEAD AND FORWARDED DIRECTLY TO THE INSTITUTION OR AGENCY ORDERING MATERIALS OR SERVICES AND SHALL SPECIFY THE ADDRESS TO WHICH PAYMENTS WILL BE SENT.

CANCELLATION: THE STATE SPECIFICALLY RESERVES THE RIGHT TO CANCEL THE CONTRACT, OR ANY PORTION THEREOF, IF, IN THE OPINION OF ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES, THE SERVICES OR MATERIALS SUPPLIED BY THE CONTRACTOR ARE NOT SATISFACTORY OR ARE NOT CONSISTENT WITH THE TERMS OF THE CONTRACT

DEFAULT: IN CASE OF DEFAULT OF THE CONTRACTOR, THE STATE MAY PROCURE THE MATERIALS OR SUPPLIES FROM OTHER SOURCES AND HOLD THE CONTRACTOR RESPONSIBLE FOR ANY EXCESS COST OCCASIONED THEREBY, PROVIDED, THAT IF PUBLIC NECESSITY REQUIRES THE USE OF MATERIALS OR SUPPLIES NOT CONFORMING TO THE SPECIFICATIONS THEY MAY BE ACCEPTED AND PAYMENT THEREFORE SHALL BE MADE AT A PROPER REDUCTION IN PRICE.

REPORTING REQUIREMENTS: CONTRACTORS WILL BE REQUIRED TO SUBMIT QUARTERLY PRODUCT SALES REPORT TO THE PURCHASING AGENT PURSUANT TO THE SCHEDULE BELOW. EACH REPORT MUST CONTAIN THE FOLLOWING INFORMATION: CONTRACT NUMBER; USING DEPARTMENT'S ADDRESS, CONTACT NAME, AND TELEPHONE NUMBER; PRODUCT ORDERED; QUANTITY ORDERED; QUANTITY SHIPPED; AND PRICE CHARGED, WITH TOTALS FOR EACH PRODUCT FOR EACH REPORTING PERIOD. WE RESERVE THE RIGHT TO REQUEST ADDITIONAL INFORMATION OR TO MODIFY THE REPORTING PERIODS.

REPORTING PERIODS: QUARTERLY REPORTS MUST BE SUBMITTED IN ACCORDANCE WITH THE FOLLOWING SCHEDULE:

REPORTING PERIOD: JANUARY 1 TO MARCH 31 - REPORT DUE APRIL 15
REPORTING PERIOD: APRIL 1, TO JUNE 30 - REPORT DUE JULY 15

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000000449
Foster Motors Inc
PO Box 499
Middlebury VT 05753
USA

Contract ID 0000000000000000000020370		Page 22 of 23
Contract Dates 08/09/2011 to 08/09/2015		Origin CPS
Description: CPS - MODEL YR VEHICLES -DODGE		Contract Maximum \$9,999,999.99
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #:

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
--------	---------	-----------	-----	------------	---------	---------

REPORTING PERIOD: JULY 1 TO SEPTEMBER 30 - REPORT DUE OCTOBER 15
REPORTING PERIOD: OCTOBER 1 TO DECEMBER 31 - REPORT DUE JANUARY 15

CONTRACT TERMS: THIS CONTRACT WILL BE SUBJECT TO REVIEW THROUGHOUT ITS TERM. THE STATE WILL CONSIDER CANCELLATION UPON DISCOVERY THAT A VENDOR IS IN VIOLATION OF ANY PORTION OF THE AGREEMENT, INCLUDING AN INABILITY BY THE VENDOR TO PROVIDE THE PRODUCTS, SUPPORT, AND/OR SERVICE OFFERED IN THEIR RESPONSE.

VERMONT STATE COLLEGES: THIS CONTRACT IS ALSO AVAILABLE FOR USE BY THE UNIVERSITY OF VERMONT AND THE VERMONT STATE COLLEGES INC., A SEPARATE CORPORATION, HAVING UNDER ITS JURISDICTION CASTLETON STATE COLLEGE, JOHNSON STATE COLLEGE, LYNDON STATE COLLEGE, COMMUNITY COLLEGE OF VERMONT, AND THE VERMONT TECHNICAL COLLEGE.

TOWNS AND SCHOOLS OF THE STATE OF VERMONT: AT THE BIDDER'S ELECTION POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES OF THE STATE MAY PARTICIPATE IN STATE CONTRACTS AT THE SAME PRICES, TERMS AND CONDITIONS. ITEMS FURNISHED TO POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES WILL BE BILLED DIRECTLY TO AND PAID FOR BY THE POLITICAL SUBDIVISIONS OR INDEPENDENT COLLEGES AND NEITHER THE STATE NOR ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES PERSONALLY OR OFFICIALLY ASSUMES ANY RESPONSIBILITY FOR THESE PAYMENTS.

CUSTOMER SATISFACTION SURVEY: TO HELP US UNDERSTAND HOW WE CAN BETTER SERVE YOU, WE ARE INTERESTED IN RECEIVING YOUR COMMENTS REGARDING THE QUALITY OF SERVICE YOU RECEIVED IN YOUR MOST RECENT INTERACTION WITH THE DEPARTMENT OF BUILDINGS & GENERAL SERVICES (BGS). PLEASE COMPLETE THE ON-LINE CUSTOMER COMMENT FORM AT:
http://www.bgs.state.vt.us/forms/bgs_surveys/index.php?type=customer&action=customer

EQUIPMENT WARRANTY: THE MANUFACTURER SHALL INCLUDE A WRITTEN WARRANTY FOR EACH VEHICLE THEY FURNISH. WARRANTEES ARE TO BE BASED ON COMMERCIAL USE.

VENDOR CONTACT INFORMATION: BERNIE ANDREWS, TELEPHONE 802-388-9961, FAX 802-388-6708, EMAIL:
BANDREWS@FOSTERMOTORS.COM

IF YOU HAVE ANY QUESTIONS REGARDING THIS DOCUMENT PLEASE CONTACT:

STEVE SMITH
PURCHASING AGENT
802-828-4681
FAX 802-828-2222
steven.smith@state.vt.us

*****NOTICE OF CHANGE*****

THE FOLLOWING CHANGES OCCURRED TO THIS CONTRACT AMENDMENT #01:

1). 2013 MODEL YEAR VEHICLES ARE INCORPORATED INTO THE CONTRACT WITH CHANGES IN PRICING AS INDICATED FOR EACH LINE ITEM.

ATTACHMENT C: ATTACHMENT C: STANDARD STATE CONTRACT PROVISIONS FOR CONTRACTS AND GRANTS DATED 11/07/12 SEE ATTACHED, WHICH SUPERSEDES ALL PRIOR VERSIONS OF ATTACHMENT C IS INCORPORATED INTO THIS CONTRACT.

ALL OTHER PRICES, TERMS AND CONDITIONS REMAIN THE SAME.

*****NOTICE OF CHANGE*****

THE FOLLOWING CHANGES OCCURRED TO THIS CONTRACT AMENDMENT #02:

1). 2014 MODEL YEAR VEHICLES ARE INCORPORATED INTO THE CONTRACT WITH CHANGES IN PRICING AS INDICATED FOR EACH LINE ITEM.

ALL OTHER PRICES, TERMS AND CONDITIONS REMAIN THE SAME.

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000000449
Foster Motors Inc
PO Box 499
Middlebury VT 05753
USA

Contract ID 0000000000000000000020370		Page 23 of 23
Contract Dates 08/09/2011 to 08/09/2015		Origin CPS
Description: CPS - MODEL YR VEHICLES -DODGE		Contract Maximum \$9,999,999.99
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #:

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
--------	---------	-----------	-----	------------	---------	---------

CONTRACTOR CERTIFIES UNDER THE PAINS AND PENALTIES OF PERJURY THAT, AS OF THE DATE THIS CONTRACT AMENDMENT IS SIGNED, CONTRACTOR IS IN GOOD STANDING WITH RESPECT TO, OR IN FULL COMPLIANCE WITH A PLAN TO PAY ANY AND ALL TAXES DUE THE STATE OF VERMONT.

WE THE UNDERSIGNED PARTIES AGREE TO BE BOUND BY THIS CONTRACT

By the STATE of VERMONT

By the CONTRACTOR

Date: _____

Date: _____

Signature: _____

Signature: _____

Name: _____

Name: _____

Title: _____

Title: _____

Email: _____

Email: _____